

How will incentives be paid?

INCENTIVE PAYMENT

Incentive payments will be paid quarterly. That is, the payments for meeting Q1 guidelines will be paid after March 31, 2018 and payments for meeting Q2 guidelines will be paid after June 30, 2018. The maximum amount of incentive any one Agent may collect through this incentive program is \$20 per Member. **Limited Network Plan Members are included in this incentive.**

For example:

- Your client completes an HRA on February 5, 2018 and is current on premiums in January, February and March. The incentive paid will be \$10 for that Member.
- Your client completes an HRA on February 5, 2018, but fails to make the March premium payment. The incentive paid will be \$0 for that Member.
- Your client completes an HRA on February 5, 2018, is current on premiums in January, February and March, and completes an annual wellness visit on June 10, 2018. The total incentive paid will be \$20 for that Member.
- Your client completes an HRA on February 5, 2018, is current on premiums in January, February and March, but fails to complete an annual wellness visit prior to June 30, 2018. The total incentive paid will be \$10 for that Member.

* There will be additional webinars offered to agents in December that provide detailed information around the agent/broker incentive program for 2018. These webinars will also be posted on the agent portal.