

**Subject Line: Community Health Choice Agent Commission Statements**  
**Sub-header: First Quarter Broker Incentive Payment and May Commission Statement**

Dear Valued Partner,

You will be receiving your May 2018 commission statement soon and we would like to offer explanation in advance to assist in reading your statement correctly.

The first quarter Broker Incentive payment has been processed and will be paid in a separate remittance and NOT be included as part of your commission payment. Your Incentive payment method will be in the same form you receive your commission payment, i.e. if you have established direct deposit then your Incentive payment will be direct deposited as well. If you receive a paper check, then the Incentive payment will be mailed as a separate check. Direct deposit payment notices were sent via email earlier this week and paper checks are in process.

While the Incentive payments were made separately, the Incentive statement summary is included in your May commission statement.

At the bottom of your commission statement, you will see multiple tabs to select from. Please note the following:

- **2018 tab-** The 2018 tab on the agent commission statement will show your May 2018 commission summary detail
- **Incentive tab-** The Incentive tab will show the first quarter Incentive payment detail. As a reminder, to qualify for the first quarter incentive, the client must have completed a Health Risk Assessment (HRA) between 01/01/2018 and 03/31/2018 and the subscriber must have a Paid Through Date on their enrollment on or after 03/31/2018. The reporting that ties back to the Incentive was finalized on April 16, 2018.

**EXAMPLE:**

Report Date: 5/13/2018 12:00:00 AM

2018 Statement

| Broker                 |            |                 |                  |                  | Subscriber    |                 | Incentive    | Enrollment     |                      |              |           |                             |                     |                      | Member Months                |                   |                                |     |     |     |     |     |     |     |     |     |       |     |           |                    |   |   |    |       |
|------------------------|------------|-----------------|------------------|------------------|---------------|-----------------|--------------|----------------|----------------------|--------------|-----------|-----------------------------|---------------------|----------------------|------------------------------|-------------------|--------------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------|-----|-----------|--------------------|---|---|----|-------|
| Broker Name            | Broker NPN | Broker Eff Date | Broker Term Date | Broker Cert Date | Subscriber ID | Subscriber Name | Office Visit | Enroll ment ID | Issuer Subscriber ID | Rate Code ID | Plan Type | Subscriber Application Date | Subscriber Eff Date | Subscriber Term Date | Subscriber Paid Through Date | Number Of Members | Jan                            | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov   | Dec | Total YTD | Total Eligible YTD |   |   |    |       |
|                        |            |                 |                  |                  |               |                 | 2            |                |                      |              | Community | 12/15/2017                  | 1/1/2018            | 3/31/2018            | 3/31/2018                    | 3                 | 3                              | 3   | 3   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0     | 0   | 5         | \$135              |   |   |    |       |
|                        |            |                 |                  |                  |               |                 | 1            |                |                      |              | Community | 1/13/2018                   | 1/1/2018            | 12/31/2018           | 5/31/2018                    | 1                 | 1                              | 1   | 1   | 1   | 1   | 0   | 0   | 0   | 0   | 0   | 0     | 0   | 5         | \$75               |   |   |    |       |
|                        |            |                 |                  |                  |               |                 | 1            |                |                      |              | Community | 1/13/2017                   | 1/1/2018            | 12/31/2018           | 5/31/2018                    | 1                 | 1                              | 1   | 1   | 1   | 1   | 0   | 0   | 0   | 0   | 0   | 0     | 0   | 5         | \$75               |   |   |    |       |
|                        |            |                 |                  |                  |               |                 | 0            |                |                      |              | Community | 3/30/2018                   | 1/1/2018            | 12/31/2018           | 5/31/2018                    | 1                 | 1                              | 1   | 1   | 1   | 1   | 0   | 0   | 0   | 0   | 0   | 0     | 0   | 5         | \$75               |   |   |    |       |
|                        |            |                 |                  |                  |               |                 | 2            |                |                      |              | Community | 12/17/2017                  | 1/1/2018            | 12/31/2018           | 4/30/2018                    | 3                 | 3                              | 3   | 3   | 3   | 0   | 0   | 0   | 0   | 0   | 0   | 0     | 0   | 12        | \$180              |   |   |    |       |
|                        |            |                 |                  |                  |               |                 | 1            |                |                      |              | Community | 1/16/2018                   | 1/1/2018            | 12/31/2018           | 5/31/2018                    | 1                 | 1                              | 1   | 1   | 1   | 1   | 0   | 0   | 0   | 0   | 0   | 0     | 0   | 5         | \$75               |   |   |    |       |
|                        |            |                 |                  |                  |               |                 | 0            |                |                      |              | Community | 1/12/2017                   | 1/1/2018            | 12/31/2018           | 5/31/2018                    | 1                 | 1                              | 1   | 1   | 1   | 1   | 0   | 0   | 0   | 0   | 0   | 0     | 0   | 5         | \$75               |   |   |    |       |
|                        |            |                 |                  |                  |               |                 | 1            |                |                      |              | Community | 12/17/2017                  | 1/1/2018            | 12/31/2018           | 12/31/2018                   | 1                 | 1                              | 1   | 1   | 1   | 1   | 0   | 0   | 0   | 0   | 0   | 0     | 0   | 5         | \$75               |   |   |    |       |
| <b>Broker Subtotal</b> |            |                 |                  |                  |               |                 |              |                |                      |              |           |                             |                     |                      |                              |                   | 12                             | 12  | 12  | 3   | 6   | 0   | 0   | 0   | 0   | 0   | 0     | 0   | 0         | 0                  | 0 | 0 | 51 | \$765 |
| <b>Grand Total</b>     |            |                 |                  |                  |               |                 |              |                |                      |              |           |                             |                     |                      |                              |                   | 12                             | 12  | 12  | 3   | 6   | 0   | 0   | 0   | 0   | 0   | 0     | 0   | 0         | 0                  | 0 | 0 | 51 | \$765 |
|                        |            |                 |                  |                  |               |                 |              |                |                      |              |           |                             |                     |                      |                              |                   | <b>Total Funds Distributed</b> |     |     |     |     |     |     |     |     |     | \$615 |     |           |                    |   |   |    |       |
|                        |            |                 |                  |                  |               |                 |              |                |                      |              |           |                             |                     |                      |                              |                   | <b>Total Due to Broker</b>     |     |     |     |     |     |     |     |     |     | \$150 |     |           |                    |   |   |    |       |



2018

Incentive

In addition, please note that the HRA column has been removed from your commission statement and you will now see only *Office Visit* listed in the Incentive column as shown in the example.

To qualify for the second quarter Broker Incentive, a member must visit with their Primary Care Physician (PCP) and complete a Wellness exam. The Wellness exam must be *COMPLETED* no later than the end of the second quarter, June 30, 2018.

Community encourages you to educate your clients on the importance of a wellness visit and to have them schedule an appointment.

**Thank you for representing Community Health Choice! Your business is appreciated!**

For questions related to application submissions, please contact  
[AgentRelations@CommunityCares.com](mailto:AgentRelations@CommunityCares.com) or by phone at (713) 295-6760.

For questions related to Contracting or Appointment, please contact  
[Agent.Credentialing@CommunityCares.com](mailto:Agent.Credentialing@CommunityCares.com) or by phone at (713) 295-6760.

For questions related to Commissions, please contact  
[Agent.Commissions@CommunityCares.com](mailto:Agent.Commissions@CommunityCares.com) or by phone at (713) 295-6760.