Subject Line: Community Health Choice Agent Commission Statements Sub-header: First Quarter Broker Incentive and April Commission Statement

Dear Valued Partner,

You have recently received your April commission statement and we would like to offer explanation to assist in reading your statement correctly.

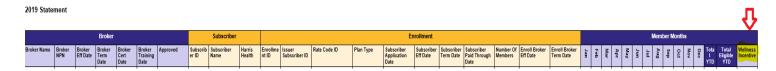
The first quarter Broker Wellness Incentive payment has been processed and will be paid in a separate remittance and NOT be included as part of your commission payment. Your Incentive payment method will be in the same form you receive your commission payment, i.e. if you have established direct deposit then your Incentive payment will be direct deposited as well. If you receive a paper check, then the Incentive payment will be mailed as a separate check. Direct deposit payment notices were sent via email and paper checks are in process.

While the Incentive payments were made separately, the Incentive statement summary is included in your April commission statement.

To the far right of your commission statement, you will see the last column that is labeled *Wellness Incentive*. Please note the following:

- Wellness Incentive (Example 1) This column shows the first quarter incentive payment detail and provides the number of wellness visits completed per policy. The reporting that ties back to the Incentive was finalized on April 15, 2019.
- **April Commissions** (**Example 2**) The April statement will show your April 2019 commission summary detail. The bottom left of your statement will show the *Total Due to Broker*. Please note that you will see separate payment totals, one for commission amount paid and the other for the Wellness Incentive amount paid.

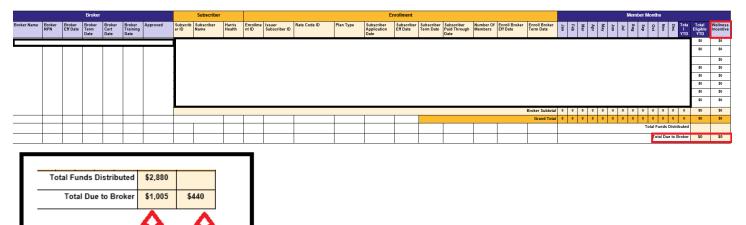
EXAMPLE 1:



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	Dec	Tota I YTD	Total Eligible YTD	Wellness Incentive	
	0	8	\$120	\$0	
	-		4	4	ı

EXAMPLE 2:

2019 Statemen



As a reminder, the parameters to qualify for the first quarter incentive are as follows-

- Member must complete a Wellness visit with their Primary Care Physician (PCP)
- Visit must be completed between January 1 September 30, 2019
- \$10 maximum per Member can be earned

Incentive

Payment

Commission

Payment

- The incentive is <u>not</u> Per Member Per Month and will be paid quarterly
- Visits will be documented by claims received. Only one recorded visit will apply per Member
- Claims must be received and paid no later than Dec. 1, 2019

In addition, the original communication titled **2019 Broker Wellness Incentive** sent in November 2018 has been attached for your review.

The same parameters must be met to qualify for the second quarter Broker Wellness Incentive. Please take the time to educate your clients on the importance of a wellness visit and encourage them to make an appointment. Your assistance in communicating with your clients is valuable to your success.

For additional information regarding the 2019 Broker Incentive Program, please contact Agent.Commissions@CommunityCares.com.

Thank you for representing Community Health Choice! Your business is appreciated!